



CHIEF • EXECUTIVE • BOARDS®
INTERNATIONAL

CHIEF INSIGHTS

NOVEMBER 2018

2019 Spring Summit

Driving Your Business 2019

April 3-5

Announcing our newest Summit location... Norfolk, Virginia. The Summit will take place at Hilton—The Main, Norfolk's newest upscale hotel. The venue features eclectic artwork throughout the building, as well as state of the art meeting facilities. The hotel sits along the waterfront and is just steps away from restaurants, site-seeing cruises, battleships, museums and retail outlets. It is approximately 20 minutes from the airport.



Make plans now to join other CEBI members in the spring. This Summit's theme is ***Driving Your Business 2019*** and will focus on current sales and marketing trends.

REGISTER NOW

Advanced Negotiation Workshop

January 23-25
Cincinnati, Ohio

Due to popular demand, we are pleased to offer CEBI members and their staff the workshop you've been requesting. **Click here for an introduction video to the class.** If you want to learn how to become a skilled sales negotiator, this is the course (based on techniques developed by Corporate Visions) you will not want to miss. **Click here for a video on what you and your staff will learn in the workshop.**



Mark your calendar NOW for you and your team to join us for a 2 day interactive CEBI Workshop January 23rd - 25th to learn the elements of negotiation taught to major corporations across the globe. **Click here for the brochure.** The class is already starting to fill.

REGISTER HERE.

Upcoming Events / Boards

Detroit	October 31
Chicago	November 1
Chicago LF	November 2
Greenville II	November 7
Greenville	November 8
Cincinnati	November 13
Columbus	November 14
Columbus II	November 15
Cleveland	November 16
CSE	November 29
Charlotte	November 30
Innkeepers	December 4-6
Adv. Negotiation	January 23-25
Spring Summit	April 3—5

Member Spotlight



CEBI member, and engineer, Doug Morris, is co-founder of Computer System Innovations (CSI). The company makes, sells and implements sustainable software solutions for ...

Click here to read more.

Virtual Workshop Series

We are pleased to announce, a new, interactive virtual workshop series consisting of six workshops of which you and your team can participate. Learn skills related to leadership, sales, negotiations, prospecting, and conflict resolution. **Sample sessions available for you to see how they work.**

Click Here to Learn More.